

Supplementary Materials for FY3/24 Financial Results

COMTURE CORPORATION



May 10, 2024

Chihiro Sawada
President

Financial Highlights

		FY3/2022							FY3/2023							FY3/2024						
		1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)
Net sales	(millions of yen)	5,910	6,084	6,243	6,745	11,995	18,239	24,985	6,855	7,189	7,320	7,691	14,045	21,365	29,056	8,098	8,662	8,548	8,874	16,761	25,310	34,185
YoY		+19.2%	+19.1%	+20.0%	+20.6%	+19.1%	+19.4%	+19.7%	+16.0%	+18.2%	+17.2%	+14.0%	+17.1%	+17.1%	+16.3%	+18.1%	+20.5%	+16.8%	+15.4%	+19.3%	+18.5%	+17.7%
Gross profit	(millions of yen)	1,451	1,534	1,586	1,519	2,986	4,572	6,091	1,461	1,695	1,715	1,824	3,156	4,872	6,696	1,798	1,871	2,056	2,125	3,670	5,726	7,852
Gross margin		24.6%	25.2%	25.4%	22.5%	24.9%	25.1%	24.4%	21.3%	23.6%	23.4%	23.7%	22.5%	22.8%	23.0%	22.2%	21.6%	24.1%	24.0%	21.9%	22.6%	23.0%
YoY		+41.7%	+29.1%	+22.1%	+10.1%	+35.0%	+30.2%	+24.5%	-	-	-	-	-	-	-	+23.1%	+10.4%	+19.9%	+16.5%	+16.3%	+17.5%	+17.3%
Operating income	(millions of yen)	932	1,029	1,092	942	1,961	3,053	3,996	686	1,047	1,150	1,181	1,733	2,883	4,065	860	1,089	1,312	1,337	1,950	3,262	4,600
Operating margin		15.8%	16.9%	17.5%	14.0%	16.4%	16.7%	16.0%	10.0%	14.6%	15.7%	15.4%	12.3%	13.5%	14.0%	10.6%	12.6%	15.3%	15.1%	11.6%	12.9%	13.5%
YoY		+67.2%	+32.2%	+22.2%	+2.4%	+46.8%	+36.9%	+26.8%	(26.4%)	+1.7%	+5.3%	+25.4%	(11.6%)	(5.6%)	+1.7%	+25.3%	+4.1%	+14.1%	+13.2%	+12.5%	+13.1%	+13.1%
Ordinary income	(millions of yen)	929	1,035	1,087	947	1,965	3,052	4,000	681	1,060	1,129	1,195	1,741	2,871	4,067	860	1,086	1,313	1,337	1,946	3,260	4,597
Ordinary income margin		15.7%	17.0%	17.4%	14.0%	16.4%	16.7%	16.0%	9.9%	14.8%	15.4%	15.6%	12.4%	13.4%	14.0%	10.6%	12.5%	15.4%	15.1%	11.6%	12.9%	13.4%
YoY		+65.7%	+27.3%	+21.6%	+2.6%	+42.9%	+34.5%	+25.3%	(26.7%)	+2.4%	+3.9%	+26.2%	(11.4%)	(5.9%)	+1.7%	+26.3%	+2.4%	+16.3%	+11.8%	+11.8%	+13.6%	+13.0%
Profit	(millions of yen)	558	662	704	591	1,220	1,925	2,517	478	707	758	750	1,186	1,945	2,695	558	693	862	1,021	1,251	2,113	3,135
Net income margin		9.4%	10.9%	11.3%	8.8%	10.2%	10.6%	10.1%	7.0%	9.8%	10.4%	9.8%	8.4%	9.1%	9.3%	6.9%	8.0%	10.1%	11.5%	7.5%	8.4%	9.2%
YoY		+51.0%	+20.2%	+17.6%	+4.9%	+32.6%	+26.7%	+20.8%	(14.2%)	+6.8%	+7.7%	+26.7%	(2.8%)	+1.0%	+7.1%	+16.7%	(2.0%)	+13.6%	+36.2%	+5.5%	+8.7%	+16.3%
Net assets	(millions of yen)	12,665	-	-	-	13,079	13,522	13,820	13,940	-	-	-	14,298	14,706	15,097	15,305	-	-	-	15,657	16,160	16,805
Total assets	(millions of yen)	16,778	-	-	-	17,196	17,561	18,934	18,796	-	-	-	19,212	19,251	21,738	21,345	-	-	-	21,782	21,759	23,442
Total number of issued shares	(thousands of shares)	32,241	-	-	-	32,241	32,241	32,241	32,241	-	-	-	32,241	32,241	32,241	32,241	-	-	-	32,241	32,241	32,241
Net assets per share	(yen)	-	-	-	-	-	-	433.56	-	-	-	-	-	-	473.67	-	-	-	-	-	-	527.07
Net income per share	(yen)	17.52	-	-	-	38.29	60.41	78.97	15.02	-	-	-	37.21	61.02	84.56	17.52	-	-	-	39.26	66.30	98.35
Ratio of shareholders' equity	(%)	75.5	-	-	-	76.1	77.0	73.0	74.2	-	-	-	74.4	76.4	69.4	71.7	-	-	-	71.9	74.3	71.7
Return on equity	(%)	4.5	-	-	-	9.6	14.9	19.2	3.4	-	-	-	8.4	13.2	18.6	3.6	-	-	-	8.1	13.5	19.7

• Beginning in FY3/2024, salaries of employees hired following graduation during the April and May initial training period are included in selling, general and administrative expenses rather than cost of sales as in prior years. The figures for FY3/2023 are after the change, and FY3/2022 are the figures before the change.



5 segments Results

(millions of yen)	FY3/2022							FY3/2023							FY3/2024						
	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)
Net sales	5,910	6,084	6,243	6,745	11,995	18,239	24,985	6,855	7,189	7,320	7,691	14,045	21,365	29,056	8,098	8,662	8,548	8,874	16,761	25,310	34,185
Cloud Solution Business	2,244	2,382	2,211	2,647	4,627	6,838	9,485	2,012	2,210	2,314	2,574	4,223	6,537	9,112	2,962	3,377	3,247	3,410	6,339	9,587	12,997
% to sales	38.0%	39.2%	35.4%	39.2%	38.6%	37.5%	38.0%	29.4%	30.7%	31.6%	33.5%	30.1%	30.6%	31.4%	36.6%	39.0%	38.0%	38.4%	37.8%	37.9%	38.0%
YoY	+12.5%	+16.7%	+14.8%	+26.0%	+14.6%	+14.7%	+17.6%	-	-	-	-	-	-	-	+47.2%	+52.8%	+40.3%	+32.5%	+50.1%	+46.6%	+42.6%
Digital Solution Business	572	657	866	752	1,229	2,095	2,848	950	1,036	1,059	1,117	1,986	3,046	4,164	1,087	1,228	1,228	1,192	2,315	3,544	4,736
% to sales	9.7%	10.8%	13.9%	11.2%	10.2%	11.5%	11.4%	13.9%	14.4%	14.5%	14.5%	14.1%	14.3%	14.3%	13.4%	14.2%	14.4%	13.4%	13.8%	14.0%	13.9%
YoY	+14.7%	+25.9%	+26.9%	+4.5%	+20.4%	+23.0%	+17.5%	-	-	-	-	-	-	-	+14.4%	+18.5%	+15.9%	+6.7%	+16.6%	+16.3%	+13.8%
Business Solution Business	1,434	1,469	1,488	1,668	2,903	4,392	6,060	2,077	2,180	2,231	2,326	4,257	6,488	8,814	2,107	2,209	2,220	2,511	4,316	6,537	9,049
% to sales	24.3%	24.1%	23.8%	24.7%	24.2%	24.1%	24.3%	30.3%	30.3%	30.5%	30.2%	30.3%	30.4%	30.3%	26.0%	25.5%	26.0%	28.3%	25.8%	25.8%	26.5%
YoY	+7.4%	+7.4%	+5.5%	+7.8%	+7.4%	+6.8%	+7.0%	-	-	-	-	-	-	-	+1.5%	+1.3%	(0.5%)	+8.0%	+1.4%	+0.7%	+2.7%
Platform, Operation Services Business	1,170	1,195	1,337	1,399	2,366	3,704	5,104	1,311	1,320	1,343	1,424	2,631	3,975	5,399	1,424	1,432	1,476	1,522	2,856	4,332	5,855
% to sales	19.8%	19.7%	21.4%	20.8%	19.7%	20.3%	20.4%	19.1%	18.4%	18.4%	18.5%	18.7%	18.6%	18.6%	17.6%	16.5%	17.3%	17.2%	17.0%	17.1%	17.1%
YoY	+7.7%	+8.7%	+18.5%	+19.6%	+8.2%	+11.7%	+13.8%	-	-	-	-	-	-	-	+8.6%	+8.5%	+9.9%	+6.9%	+8.5%	+9.0%	+8.4%
Digital Learning Business	489	380	339	277	869	1,208	1,486	504	441	371	248	945	1,317	1,565	517	416	375	236	933	1,308	1,545
% to sales	8.3%	6.2%	5.4%	4.1%	7.2%	6.6%	5.9%	7.4%	6.1%	5.1%	3.2%	6.7%	6.2%	5.4%	6.4%	4.8%	4.4%	2.7%	5.6%	5.2%	4.5%
YoY	+999.2%	+386.4%	+501.8%	+412.9%	+608.7%	+575.0%	+537.4%	-	-	-	-	-	-	-	+2.6%	(5.8%)	+1.1%	(4.6%)	(1.3%)	(0.6%)	(1.3%)
Cost of sales	4,459	4,549	4,657	5,226	9,009	13,666	18,893	5,394	5,493	5,604	5,866	10,888	16,493	22,359	6,300	6,791	6,491	6,749	13,091	19,583	26,332
Gross profit	1,451	1,534	1,586	1,519	2,986	4,572	6,091	1,461	1,695	1,715	1,824	3,156	4,872	6,696	1,798	1,871	2,056	2,125	3,670	5,726	7,852
Cloud Solution Business	569	594	580	691	1,164	1,744	2,436	505	644	592	645	1,150	1,742	2,388	673	781	856	835	1,454	2,311	3,146
Gross margin	25.4%	24.9%	26.2%	26.1%	25.2%	25.5%	25.7%	25.1%	29.2%	25.6%	25.1%	27.2%	26.7%	26.2%	22.7%	23.1%	26.4%	24.5%	22.9%	24.1%	24.2%
YoY	+38.9%	+26.3%	+23.1%	+35.2%	+32.2%	+29.0%	+30.7%	-	-	-	-	-	-	-	+33.1%	+21.2%	+44.7%	+29.3%	+26.4%	+32.6%	+31.8%
Digital Solution Business	143	197	248	165	341	590	755	207	245	240	288	453	693	981	232	262	298	275	495	794	1,069
Gross margin	25.2%	30.1%	28.7%	22.0%	27.8%	28.2%	26.5%	21.9%	23.7%	22.7%	25.8%	22.8%	22.8%	23.6%	21.4%	21.4%	24.3%	23.1%	21.4%	22.4%	22.6%
YoY	+26.0%	+48.3%	+18.0%	(18.1%)	+38.0%	+28.8%	+14.5%	-	-	-	-	-	-	-	+11.9%	+7.1%	+24.3%	(4.4%)	+9.3%	+14.5%	+9.0%
Business Solution Business	311	353	337	343	664	1,001	1,344	334	455	471	496	789	1,260	1,757	489	469	503	614	958	1,462	2,076
Gross margin	21.7%	24.1%	22.6%	20.6%	22.9%	22.8%	22.2%	16.1%	20.9%	21.1%	21.3%	18.6%	19.4%	19.9%	23.2%	21.2%	22.7%	24.5%	22.2%	22.4%	22.9%
YoY	+22.0%	+18.5%	+3.1%	(12.5%)	+20.1%	+13.8%	+5.7%	-	-	-	-	-	-	-	+46.3%	+3.1%	+6.9%	+23.7%	+21.4%	+16.0%	+18.2%
Platform, Operation Services Business	284	297	328	272	581	910	1,183	253	204	306	346	458	764	1,111	242	237	292	366	480	772	1,138
Gross margin	24.3%	24.9%	24.6%	19.5%	24.6%	24.6%	23.2%	19.4%	15.5%	22.8%	24.3%	17.4%	19.2%	20.6%	17.1%	16.6%	19.8%	24.1%	16.8%	17.8%	19.4%
YoY	+11.5%	+8.3%	+14.3%	+1.5%	+9.9%	+11.4%	+9.0%	-	-	-	-	-	-	-	(4.3%)	+16.3%	(4.7%)	+5.7%	+4.9%	+1.0%	+2.5%
Digital Learning Business	142	92	90	46	234	325	371	159	145	105	47	305	410	458	160	120	105	34	281	386	420
Gross margin	29.1%	24.2%	26.7%	16.7%	27.0%	26.9%	25.0%	31.6%	33.0%	28.4%	19.2%	32.3%	31.2%	29.3%	31.1%	29.0%	28.0%	14.4%	30.2%	29.5%	27.2%
YoY	-	+669.1%	+5501.3%	+738.4%	+11952.1%	+9023.0%	+3983.6%	-	-	-	-	-	-	-	+1.0%	(17.3%)	(0.3%)	(28.5%)	(7.8%)	(5.8%)	(8.2%)

* Beginning in FY3/24, some of the business segments have been revised. Salaries of employees hired following graduation during the April and May initial training period are included in selling, general and administrative expenses rather than cost of sales as in prior years. Figures in prior years use the previous classification method for these expenses. The figures for FY3/2023 are after the change, and FY3/2022 are the figures before the change.

Orders and Order Backlog

(millions of yen)	FY3/2022						FY3/2023						FY3/2024								
	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)
Orders	6,258	6,140	6,515	7,183	12,398	18,914	26,098	6,870	7,800	7,375	7,764	14,671	22,046	29,811	7,099	10,742	8,827	9,449	17,841	26,669	36,118
YoY	+17.6%	+30.5%	+28.6%	+24.4%	+23.6%	+25.3%	+25.1%	+9.8%	+27.0%	+13.2%	+8.1%	+18.3%	+16.6%	+14.2%	+3.3%	+37.7%	+19.7%	+21.7%	+21.6%	+21.0%	+21.2%
Cloud Solution Business	2,580	2,032	2,454	2,784	4,612	7,067	9,851	2,674	3,015	2,560	2,794	5,689	8,250	11,044	2,363	4,590	3,511	3,401	6,954	10,465	13,867
% to sales	41.2%	33.1%	37.7%	38.8%	37.2%	37.4%	37.7%	38.9%	38.7%	34.7%	36.0%	38.8%	37.4%	37.0%	33.3%	42.7%	39.8%	36.0%	39.0%	39.2%	38.4%
YoY	+7.5%	+21.5%	+40.1%	+24.8%	+13.3%	+21.3%	+22.3%	+3.6%	+48.4%	+4.3%	+0.4%	+23.3%	+16.7%	+12.1%	-	-	-	-	-	-	-
Digital Solution Business	558	700	911	710	1,258	2,169	2,880	644	734	1,050	941	1,378	2,429	3,370	1,092	1,475	1,164	1,187	2,567	3,731	4,919
% to sales	8.9%	11.4%	14.0%	9.9%	10.1%	11.5%	11.0%	9.4%	9.4%	14.2%	12.1%	9.4%	11.0%	11.3%	15.4%	13.7%	13.2%	12.6%	14.4%	14.0%	13.6%
YoY	+0.3%	+31.7%	+15.2%	+2.0%	+15.7%	+15.5%	+11.8%	+15.5%	+4.9%	+15.3%	+32.4%	+9.6%	+12.0%	+17.0%	-	-	-	-	-	-	-
Business Solution Business	1,568	1,545	1,530	1,720	3,114	4,644	6,364	1,792	2,159	2,842	1,799	3,952	6,794	8,593	2,109	2,400	2,472	2,622	4,509	6,982	9,604
% to sales	25.1%	25.2%	23.5%	24.0%	25.1%	24.6%	24.4%	26.1%	27.7%	38.5%	23.2%	26.9%	30.8%	28.8%	29.7%	22.3%	28.0%	27.8%	25.3%	26.2%	26.6%
YoY	(7.2%)	+104.5%	+6.6%	+18.7%	+27.4%	+19.7%	+19.4%	+14.3%	+39.7%	+85.7%	+4.6%	+26.9%	+46.3%	+35.0%	-	-	-	-	-	-	-
Platform, Operation Services Business	1,034	1,327	1,345	1,574	2,361	3,706	5,280	1,264	1,468	643	1,822	2,732	3,376	5,199	1,243	1,679	1,445	1,791	2,923	4,368	6,160
% to sales	16.5%	21.6%	20.6%	21.9%	19.0%	19.6%	20.2%	18.4%	18.8%	8.7%	23.5%	18.6%	15.3%	17.4%	17.5%	15.6%	16.4%	19.0%	16.4%	16.4%	17.1%
YoY	+73.5%	(20.6%)	+29.5%	+17.5%	+4.1%	+12.1%	+13.7%	+22.3%	+10.6%	(52.2)%	+15.8%	+15.7%	(8.9)%	(1.5)%	-	-	-	-	-	-	-
Digital Learning Business	517	534	274	394	1,052	1,326	1,721	494	422	278	407	917	1,195	1,603	290	597	233	446	887	1,121	1,567
% to sales	8.3%	8.7%	4.2%	5.5%	8.5%	7.0%	6.6%	7.2%	5.4%	3.8%	5.3%	6.3%	5.4%	5.4%	4.1%	5.6%	2.6%	4.7%	5.0%	4.2%	4.3%
YoY	+537.4%	+619.0%	+459.8%	+593.3%	+576.4%	+548.5%	+558.2%	(4.4)%	(21.0)%	+1.5%	+3.4%	(12.8)%	(9.9)%	(6.8)%	-	-	-	-	-	-	-
Order backlog	5,295	-	-	-	5,272	5,107	5,958	5,923	-	-	-	6,426	6,682	7,135	7,165	-	-	-	7,946	7,155	8,616
YoY	+18.2%	-	-	-	+12.3%	+18.5%	+17.9%	+11.9%	-	-	-	+21.9%	+30.9%	+20.5%	+21.0%	-	-	-	+23.6%	+7.1%	+20.8%

* The order backlog has been changed to the numerical value reflecting only the contribution of sales for the relevant fiscal year.

(Order backlog at the end of the fiscal year will be the number of sales contribution only for the next term.)

* Beginning in FY3/24, some of the business segments have been revised. Figures in prior years use the previous classification method.

Balance Sheet

(millions of yen)	FY3/2022				FY3/2023				FY3/2024			
	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun	30-Sep	31-Dec	31-Mar
Current assets	13,259	13,773	14,250	15,628	15,356	15,929	16,018	16,785	16,959	17,591	17,537	19,225
Cash and deposits	8,849	9,663	10,175	11,265	10,679	11,209	10,919	10,202	11,205	11,326	11,032	12,123
Notes and accounts receivable-trade	3,918	3,720	3,603	3,988	4,167	4,285	4,556	6,094	5,116	5,700	5,817	6,577
Work in process	146	126	193	107	129	128	221	170	280	180	283	109
Other current assets	346	264	279	268	381	307	322	319	358	385	405	416
Non-current assets	3,519	3,422	3,310	3,305	3,439	3,283	3,232	4,953	4,385	4,191	4,222	4,217
Property, plant and equipment	723	700	669	650	627	652	642	731	704	682	656	649
Intangible assets	897	844	810	819	782	746	709	1,806	1,713	1,631	1,678	1,650
Investments and other assets	1,899	1,877	1,831	1,836	2,029	1,884	1,880	2,415	1,967	1,876	1,886	1,916
Total assets	16,778	17,196	17,561	18,934	18,796	19,212	19,251	21,738	21,345	21,782	21,759	23,442

(millions of yen)	FY3/2022				FY3/2023				FY3/2024			
	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun	30-Sep	31-Dec	31-Mar
Current liabilities	3,620	3,631	3,561	4,650	4,214	4,348	3,987	5,673	5,131	5,209	4,694	5,882
Accounts payable-trade	1,126	994	1,118	1,230	1,290	1,237	1,387	1,670	1,497	1,530	1,535	1,871
Short-term loans payable	500	200	200	200	340	200	200	700	700	200	200	200
Provision for bonuses	384	749	250	929	534	993	559	1,204	668	1,422	882	1,258
Other current liabilities	1,610	1,688	1,993	2,291	2,050	1,918	1,841	2,099	2,266	2,057	2,077	2,553
Non-current liabilities	493	485	477	462	641	566	556	968	908	915	904	754
Asset retirement obligations	244	244	244	244	254	258	271	321	321	321	310	311
Other non-current liabilities	249	241	233	218	387	308	285	647	587	594	594	443
Total liabilities	4,113	4,117	4,039	5,113	4,856	4,914	4,544	6,641	6,039	6,125	5,598	6,637
Capital stock	1,022	1,022	1,022	1,022	1,022	1,022	1,022	1,022	1,022	1,022	1,022	1,022
Capital surplus	3,617	3,631	3,631	3,631	3,631	3,631	3,631	3,631	3,631	3,652	3,652	3,652
Retained earnings	8,123	8,523	8,965	9,262	9,378	9,735	10,143	10,543	10,751	11,077	11,573	12,228
Treasury shares	(109)	(107)	(107)	(107)	(107)	(107)	(107)	(107)	(107)	(103)	(103)	(103)
Valuation and translation adjustments	11	9	10	12	15	16	17	8	8	9	17	7
Total net assets	12,665	13,079	13,522	13,820	13,940	14,298	14,706	15,097	15,305	15,657	16,160	16,805
Total liabilities and net assets	16,778	17,196	17,561	18,934	18,796	19,212	19,251	21,738	21,345	21,782	21,759	23,442

Statement of Income

(millions of yen)	FY3/2022						FY3/2023						FY3/2024								
	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)
Net sales	5,910	6,084	6,243	6,745	11,995	18,239	24,985	6,855	7,189	7,320	7,691	14,045	21,365	29,056	8,098	8,662	8,548	8,874	16,761	25,310	34,185
Cost of sales	4,459	4,549	4,657	5,226	9,009	13,666	18,893	5,394	5,493	5,604	5,866	10,888	16,493	22,359	6,300	6,791	6,491	6,749	13,091	19,583	26,332
Gross profit	1,451	1,534	1,586	1,519	2,986	4,572	6,091	1,461	1,695	1,715	1,824	3,156	4,872	6,696	1,798	1,871	2,056	2,125	3,670	5,726	7,852
SG&A expenses	519	505	493	576	1,024	1,518	2,095	774	648	565	642	1,422	1,988	2,630	938	781	744	787	1,719	2,464	3,252
Operating income	932	1,029	1,092	942	1,961	3,053	3,996	686	1,047	1,150	1,181	1,733	2,883	4,065	860	1,089	1,312	1,337	1,950	3,262	4,600
Non-operating income	6	8	2	15	14	17	33	5	8	(2)	23	13	10	34	2	6	2	1	8	10	12
Non-operating expenses	9	1	7	10	10	18	29	10	(5)	18	9	5	23	32	2	10	0	2	12	12	14
Ordinary income	929	1,035	1,087	947	1,965	3,052	4,000	681	1,060	1,129	1,195	1,741	2,871	4,067	860	1,086	1,313	1,337	1,946	3,260	4,597
Profit before income taxes	850	1,003	1,056	875	1,853	2,910	3,786	767	1,057	1,129	911	1,824	2,953	3,865	867	1,084	1,314	1,287	1,951	3,266	4,553
Income taxes	292	340	352	283	633	985	1,269	288	350	370	161	638	1,008	1,169	308	391	452	265	700	1,152	1,418
Profit attributable to owners of parent	558	662	704	591	1,220	1,925	2,517	478	707	758	750	1,186	1,945	2,695	558	693	862	1,021	1,251	2,113	3,135

• Beginning in FY3/2024, salaries of employees hired following graduation during the April and May initial training period are included in selling, general and administrative expenses rather than cost of sales as in prior years. The figures for FY3/2023 are after the change, and FY3/2022 are the figures before the change.

Stock Information

Stock status

(As of March 31, 2024)

Total number of authorized shares	104,400,000 shares
Total number of issued shares	32,241,600 shares
Number of shareholders	12,618

Stock price trends (1 Year)



Shareholder composition

	30-Jun-23			30-Sep-23			31-Dec-23			31-Mar-24		
	No. of shareholders	No. of shares held	Shareholding ratios	No. of shareholders	No. of shares held	Shareholding ratios	No. of shareholders	No. of shares held	Shareholding ratios	No. of shareholders	No. of shares held	Shareholding ratios
Financial institutions	21	4,876,800	15.1%	20	4,646,600	14.4%	20	5,074,300	15.7%	22	5,678,000	17.6%
Securities firms	33	397,784	1.2%	26	555,122	1.7%	31	861,622	2.7%	35	924,931	2.9%
Other entities	45	7,604,234	23.6%	49	7,521,633	23.3%	57	7,621,876	23.6%	79	7,586,176	23.5%
Foreign entities, etc.	173	10,914,492	33.9%	181	11,051,106	34.3%	174	10,020,883	31.1%	186	7,895,306	24.5%
Individuals and others	7,718	8,079,845	25.1%	7,930	8,110,475	25.2%	7,882	8,306,145	25.8%	12,295	9,800,283	30.4%
Treasury shares	1	368,445	1.1%	1	356,664	1.1%	1	356,774	1.1%	1	356,904	1.1%
Total	7,991	32,241,600	100.0%	8,207	32,241,600	100.0%	8,165	32,241,600	100.0%	12,618	32,241,600	100.0%

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