

# Supplementary Materials for 1Q FY3/26 Financial Results



August 8, 2025  
COMTURE CORPORATION

# Financial Highlights

		FY3/2024							FY3/2025							FY3/2026
		1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q
Net sales	(millions of yen)	8,098	8,662	8,548	8,874	16,761	25,310	34,185	8,753	9,041	9,068	9,478	17,794	26,863	36,341	8,957
YoY		+18.1%	+20.5%	+16.8%	+15.4%	+19.3%	+18.5%	+17.7%	+8.1%	+4.4%	+6.1%	+6.8%	+6.2%	+6.1%	+6.3%	+2.3%
Gross profit	(millions of yen)	1,798	1,871	2,056	2,125	3,670	5,726	7,852	1,880	2,031	2,053	2,271	3,911	5,964	8,235	1,862
Gross margin		22.2%	21.6%	24.1%	24.0%	21.9%	22.6%	23.0%	21.5%	22.5%	22.6%	24.0%	22.0%	22.2%	22.7%	20.8%
YoY		+23.1%	+10.4%	+19.9%	+16.5%	+16.3%	+17.5%	+17.3%	+4.5%	+8.6%	(0.2%)	+6.8%	+6.6%	+4.2%	+4.9%	(0.9%)
Operating income	(millions of yen)	860	1,089	1,312	1,337	1,950	3,262	4,600	795	1,188	1,253	1,393	1,983	3,237	4,630	867
Operating margin		10.6%	12.6%	15.3%	15.1%	11.6%	12.9%	13.5%	9.1%	13.1%	13.8%	14.7%	11.1%	12.1%	12.7%	9.7%
YoY		+25.3%	+4.1%	+14.1%	+13.2%	+12.5%	+13.1%	+13.1%	(7.6%)	+9.1%	(4.4%)	+4.1%	+1.7%	(0.8%)	+0.7%	+9.0%
Ordinary income	(millions of yen)	860	1,086	1,313	1,337	1,946	3,260	4,597	793	1,190	1,256	1,419	1,984	3,240	4,660	863
Ordinary income margin		10.6%	12.5%	15.4%	15.1%	11.6%	12.9%	13.4%	9.1%	13.2%	13.9%	15.0%	11.2%	12.1%	12.8%	9.6%
YoY		+26.3%	+2.4%	+16.3%	+11.8%	+11.8%	+13.6%	+13.0%	(7.7%)	+9.6%	(4.4%)	+6.2%	+1.9%	(0.6%)	+1.4%	+8.7%
Profit	(millions of yen)	558	693	862	1,021	1,251	2,113	3,135	502	775	826	1,055	1,278	2,105	3,160	571
Net income margin		6.9%	8.0%	10.1%	11.5%	7.5%	8.4%	9.2%	5.7%	8.6%	9.1%	11.1%	7.2%	7.8%	8.7%	6.4%
YoY		+16.7%	(2.0%)	+13.6%	+36.2%	+5.5%	+8.7%	+16.3%	(10.1%)	+12.0%	(4.1%)	+3.3%	+2.1%	(0.4%)	+0.8%	+13.7%
Net assets	(millions of yen)	15,305	-	-	-	15,657	16,160	16,805	16,941	-	-	-	17,342	17,796	18,468	18,656
Total assets	(millions of yen)	21,345	-	-	-	21,782	21,759	23,442	22,951	-	-	-	24,060	24,389	25,611	25,061
Total number of issued shares	(thousands of shares)	32,241	-	-	-	32,241	32,241	32,241	32,241	-	-	-	32,241	32,241	32,241	32,241
Net assets per share	(yen)	-	-	-	-	-	-	527.07	-	-	-	-	-	-	579.15	-
Net income per share	(yen)	17.52	-	-	-	39.26	66.30	98.35	15.76	-	-	-	40.09	66.02	99.12	17.91
Ratio of shareholders' equity	(%)	71.7	-	-	-	71.9	74.3	71.7	73.8	-	-	-	72.1	73.0	72.1	74.4
Return on equity	(%)	3.6	-	-	-	8.1	13.5	19.7	3.0	-	-	-	7.5	12.2	17.9	3.1

# 5 segments Results

(millions of yen)	FY3/2024							FY3/2025							FY3/2026
	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q
<b>Net sales</b>	8,098	8,662	8,548	8,874	16,761	25,310	34,185	8,753	9,041	9,068	9,478	17,794	26,863	36,341	8,957
Cloud Solution Business	2,962	3,377	3,247	3,410	6,339	9,587	12,997	2,181	2,343	2,362	2,579	4,524	6,886	9,466	2,049
% to sales	36.6%	39.0%	38.0%	38.4%	37.8%	37.9%	38.0%	24.9%	25.9%	26.0%	27.2%	25.4%	25.6%	26.0%	22.9%
YoY	+47.2%	+52.8%	+40.3%	+32.5%	+50.1%	+46.6%	+42.6%	(26.4%)	(30.6%)	(27.3%)	(24.3%)	(28.6%)	(28.2%)	(27.2%)	(6.0%)
Digital Solution Business	1,087	1,228	1,228	1,192	2,315	3,544	4,736	1,138	1,300	1,311	1,425	2,439	3,751	5,176	1,384
% to sales	13.4%	14.2%	14.4%	13.4%	13.8%	14.0%	13.9%	13.0%	14.4%	14.5%	15.0%	13.7%	14.0%	14.2%	15.5%
YoY	+14.4%	+18.5%	+15.9%	+6.7%	+16.6%	+16.3%	+13.8%	+4.7%	+5.9%	+6.8%	+19.5%	+5.3%	+5.8%	+9.3%	+21.6%
Business Solution Business	2,107	2,209	2,220	2,511	4,316	6,537	9,049	3,303	3,375	3,404	3,646	6,679	10,083	13,729	3,372
% to sales	26.0%	25.5%	26.0%	28.3%	25.8%	25.8%	26.5%	37.7%	37.3%	37.5%	38.5%	37.5%	37.5%	37.8%	37.6%
YoY	+1.5%	+1.3%	(0.5%)	+8.0%	+1.4%	+0.7%	+2.7%	+56.8%	+52.8%	+53.3%	+45.2%	+54.7%	+54.2%	+51.7%	+2.1%
Platform, Operation Services Business	1,424	1,432	1,476	1,522	2,856	4,332	5,855	1,564	1,574	1,600	1,583	3,138	4,739	6,322	1,546
% to sales	17.6%	16.5%	17.3%	17.2%	17.0%	17.1%	17.1%	17.9%	17.4%	17.7%	16.7%	17.6%	17.6%	17.4%	17.3%
YoY	+8.6%	+8.5%	+9.9%	+6.9%	+8.5%	+9.0%	+8.4%	+9.8%	+9.9%	+8.4%	+4.0%	+9.9%	+9.4%	+8.0%	(1.2%)
Digital Learning Business	517	416	375	236	933	1,308	1,545	565	447	389	242	1,013	1,402	1,645	604
% to sales	6.4%	4.8%	4.4%	2.7%	5.6%	5.2%	4.5%	6.5%	5.0%	4.3%	2.6%	5.7%	5.2%	4.5%	6.7%
YoY	+2.6%	(5.8%)	+1.1%	(4.6%)	(1.3%)	(0.6%)	(1.3%)	+9.4%	+7.6%	+3.6%	+2.3%	+8.6%	+7.2%	+6.4%	+6.8%
<b>Cost of sales</b>	6,300	6,791	6,491	6,749	13,091	19,583	26,332	6,873	7,009	7,015	7,206	13,883	20,898	28,105	7,094
<b>Gross profit</b>	1,798	1,871	2,056	2,125	3,670	5,726	7,852	1,880	2,031	2,053	2,271	3,911	5,964	8,235	1,862
Cloud Solution Business	673	781	856	835	1,454	2,311	3,146	463	512	531	620	975	1,507	2,128	465
Gross margin	22.7%	23.1%	26.4%	24.5%	22.9%	24.1%	24.2%	21.2%	21.9%	22.5%	24.1%	21.6%	21.9%	22.5%	22.7%
YoY	+33.1%	+21.2%	+44.7%	+29.3%	+26.4%	+32.6%	+31.8%	(31.2%)	(34.4%)	(37.9%)	(25.7%)	(32.9%)	(34.8%)	(32.4%)	+0.5%
Digital Solution Business	232	262	298	275	495	794	1,069	243	304	315	315	548	863	1,178	280
Gross margin	21.4%	21.4%	24.3%	23.1%	21.4%	22.4%	22.6%	21.4%	23.4%	24.1%	22.1%	22.5%	23.0%	22.8%	20.3%
YoY	+11.9%	+7.1%	+24.3%	(4.4%)	+9.3%	+14.5%	+9.0%	+4.8%	+15.8%	+5.6%	+14.4%	+10.7%	+8.7%	+10.2%	+15.2%
Business Solution Business	489	469	503	614	958	1,462	2,076	677	785	823	1,029	1,463	2,287	3,317	693
Gross margin	23.2%	21.2%	22.7%	24.5%	22.2%	22.4%	22.9%	20.5%	23.3%	24.2%	28.2%	21.9%	22.7%	24.2%	20.6%
YoY	+46.3%	+3.1%	+6.9%	+23.7%	+21.4%	+16.0%	+18.2%	+38.5%	+67.4%	+63.6%	+67.7%	+52.7%	+56.4%	+59.8%	+2.3%
Platform, Operation Services Business	242	237	292	366	480	772	1,138	306	286	283	296	593	876	1,173	224
Gross margin	17.1%	16.6%	19.8%	24.1%	16.8%	17.8%	19.4%	19.6%	18.2%	17.7%	18.7%	18.9%	18.5%	18.6%	14.5%
YoY	(4.3%)	+16.3%	(4.7%)	+5.7%	+4.9%	+1.0%	+2.5%	+26.2%	+20.7%	(2.8%)	(19.0%)	+23.5%	+13.5%	+3.1%	(26.8%)
Digital Learning Business	160	120	105	34	281	386	420	188	142	97	8	330	428	437	198
Gross margin	31.1%	29.0%	28.0%	14.4%	30.2%	29.5%	27.2%	33.4%	31.7%	25.1%	3.4%	32.7%	30.6%	26.6%	32.8%
YoY	+1.0%	(17.3%)	(0.3%)	(28.5%)	(7.8%)	(5.8%)	(8.2%)	+17.5%	+17.7%	(6.9%)	(75.6%)	+17.6%	+10.9%	+3.9%	+5.1%

- Business categories have been partially revised from FY3/26.  
Cloud Solutions and Business Solutions orders in FY3/25 have been adjusted to reflect the FY3/26 revisions but not in FY3/24.

# Orders and Order Backlog

(millions of yen)	FY3/2024							FY3/2025							FY3/2026
	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q
<b>Orders</b>	8,268	9,572	8,827	9,449	17,841	26,669	36,118	9,525	9,168	9,071	9,286	18,694	27,766	37,052	9,602
<b>YoY</b>	+20.4%	+22.7%	+19.7%	+21.7%	+21.6%	+21.0%	+21.2%	+15.2%	(4.2%)	+2.8%	(1.7%)	+4.8%	+4.1%	+2.6%	+0.8%
Cloud Solution Business	3,006	3,947	3,511	3,401	6,954	10,465	13,867	1,714	2,129	2,476	2,365	3,844	6,320	8,686	1,855
% to sales	36.4%	41.2%	39.8%	36.0%	39.0%	39.2%	38.4%	18.0%	23.2%	27.3%	25.5%	20.6%	22.8%	23.4%	19.3%
YoY	-	-	-	-	-	-	-	(43.0%)	(46.0%)	±0.0%	(30.4%)	(44.7%)	(39.6%)	(37.4%)	+8.2%
Digital Solution Business	1,332	1,235	1,164	1,187	2,567	3,731	4,919	1,302	1,282	1,267	1,546	2,584	3,852	5,398	1,531
% to sales	16.1%	12.9%	13.2%	12.6%	14.4%	14.0%	13.6%	13.7%	14.0%	14.0%	16.6%	13.8%	13.9%	14.6%	15.9%
YoY	-	-	-	-	-	-	-	(2.3%)	+3.8%	+8.9%	+30.2%	+0.7%	+3.2%	+9.7%	+17.6%
Business Solution Business	2,109	2,400	2,472	2,622	4,509	6,982	9,604	4,423	3,726	3,616	3,028	8,150	11,766	14,794	4,176
% to sales	25.5%	25.1%	28.0%	27.8%	25.3%	26.2%	26.6%	46.4%	40.6%	39.9%	32.6%	43.6%	42.4%	39.9%	43.5%
YoY	-	-	-	-	-	-	-	+109.7%	+55.3%	+46.2%	+15.5%	+80.7%	+68.5%	+54.0%	(5.6%)
Platform, Operation Services Business	1,365	1,557	1,445	1,791	2,923	4,368	6,160	1,532	1,591	1,497	1,861	3,124	4,622	6,483	1,417
% to sales	16.5%	16.3%	16.4%	19.0%	16.4%	16.4%	17.1%	16.1%	17.4%	16.5%	20.0%	16.7%	16.6%	17.5%	14.8%
YoY	-	-	-	-	-	-	-	+12.3%	+2.2%	+3.6%	+3.9%	+6.9%	+5.8%	+5.3%	(7.5%)
Digital Learning Business	454	433	233	446	887	1,121	1,567	551	438	214	484	990	1,205	1,689	621
% to sales	5.5%	4.5%	2.6%	4.7%	5.0%	4.2%	4.3%	5.8%	4.8%	2.4%	5.2%	5.3%	4.3%	4.6%	6.5%
YoY	-	-	-	-	-	-	-	+21.4%	+1.3%	(8.2%)	+8.5%	+11.6%	+7.5%	+7.8%	+12.7%
<b>Order backlog</b>	7,165	-	-	-	7,946	7,155	8,616	9,072	-	-	-	9,080	8,030	8,779	9,148
<b>YoY</b>	+21.0%	-	-	-	+23.6%	+7.1%	+20.8%	+26.6%	-	-	-	+14.3%	+12.2%	+1.9%	+0.8%

- The order backlog has been changed to the numerical value reflecting only the contribution of sales for the relevant fiscal year. (Order backlog at the end of the fiscal year will be the number of sales contribution only for the next term.)
- Business categories have been partially revised from FY3/26.  
Cloud Solutions and Business Solutions orders in FY3/25 have been adjusted to reflect the FY3/26 revisions but not in FY3/24.
- Orders and the order backlog do not include Human Interactive Technology inc., which became a consolidated subsidiary at the end of June 2025.

# Balance Sheet

(millions of yen)	FY3/2024				FY3/2025				FY3/2026
	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun
Current assets	16,959	17,591	17,537	19,225	18,654	19,456	19,707	20,843	18,685
Cash and deposits	11,205	11,326	11,032	12,123	11,879	10,842	12,418	12,881	11,186
Notes and accounts receivable-trade	5,116	5,700	5,817	6,577	5,903	7,915	6,480	7,178	6,364
Work in process	280	180	283	109	215	198	287	128	362
Other current assets	356	383	403	414	656	499	521	655	772
Non-current assets	4,385	4,191	4,222	4,217	4,297	4,603	4,682	4,767	6,376
Property, plant and equipment	704	682	656	649	680	834	802	859	849
Intangible assets	1,713	1,631	1,678	1,650	1,632	1,778	1,908	2,024	3,322
Investments and other assets	1,967	1,876	1,886	1,916	1,983	1,990	1,971	1,883	2,203
Total assets	21,345	21,782	21,759	23,442	22,951	24,060	24,389	25,611	25,061

(millions of yen)	FY3/2024				FY3/2025				FY3/2026
	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun	30-Sep	31-Dec	31-Mar	30-Jun
Current liabilities	5,131	5,209	4,694	5,882	5,264	5,911	5,811	6,590	5,749
Accounts payable-trade	1,497	1,530	1,535	1,871	1,792	1,884	1,945	1,976	2,056
Short-term loans payable	700	200	200	200	200	200	200	200	200
Provision for bonuses	668	1,422	882	1,258	813	1,604	950	1,572	860
Other current liabilities	2,265	2,056	2,075	2,553	2,458	2,222	2,715	2,841	2,632
Non-current liabilities	908	915	904	754	745	805	782	552	655
Asset retirement obligations	321	321	310	311	311	363	364	447	461
Other non-current liabilities	587	593	593	443	434	441	418	105	193
Total liabilities	6,039	6,125	5,598	6,637	6,010	6,717	6,593	7,143	6,404
Capital stock	1,022	1,022	1,022	1,022	1,022	1,022	1,022	1,022	1,022
Capital surplus	3,631	3,652	3,652	3,652	3,652	3,662	3,662	3,662	3,662
Retained earnings	10,751	11,077	11,573	12,228	12,363	12,757	13,201	13,874	14,062
Treasury shares	(107)	(103)	(103)	(103)	(103)	(102)	(102)	(102)	(102)
Valuation and translation adjustments	8	9	17	7	7	2	11	11	11
Total net assets	15,305	15,657	16,160	16,805	16,941	17,342	17,796	18,468	18,656
Total liabilities and net assets	21,345	21,782	21,759	23,442	22,951	24,060	24,389	25,611	25,061

# Statement of Income

	FY3/2024							FY3/2025							FY3/2026
(millions of yen)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q	2Q	3Q	4Q	2Q(total)	3Q(total)	4Q(total)	1Q
Net sales	8,098	8,662	8,548	8,874	16,761	25,310	34,185	8,753	9,041	9,068	9,478	17,794	26,863	36,341	8,957
Cost of sales	6,300	6,791	6,491	6,749	13,091	19,583	26,332	6,873	7,009	7,015	7,206	13,883	20,898	28,105	7,094
Gross profit	1,798	1,871	2,056	2,125	3,670	5,726	7,852	1,880	2,031	2,053	2,271	3,911	5,964	8,235	1,862
SG&A expenses	938	781	744	787	1,719	2,464	3,252	1,084	842	799	877	1,927	2,727	3,604	995
Operating income	860	1,089	1,312	1,337	1,950	3,262	4,600	795	1,188	1,253	1,393	1,983	3,237	4,630	867
Non-operating income	2	6	2	1	8	10	12	1	2	2	26	4	7	34	2
Non-operating expenses	2	10	0	2	12	12	14	3	1	0	0	4	4	5	6
Ordinary income	860	1,086	1,313	1,337	1,946	3,260	4,597	793	1,190	1,256	1,419	1,984	3,240	4,660	863
Profit before income taxes	867	1,084	1,314	1,287	1,951	3,266	4,553	792	1,187	1,256	1,350	1,980	3,236	4,586	863
Income taxes	308	391	452	265	700	1,152	1,418	290	411	429	294	701	1,131	1,425	292
Profit attributable to owners of parent	558	693	862	1,021	1,251	2,113	3,135	502	775	826	1,055	1,278	2,105	3,160	571

# Stock Information

## Stock status

(As of June 30, 2025)

Total number of authorized shares	104,400,000 shares
Total number of issued shares	32,241,600 shares
Number of shareholders	10,163

## Stock price trends (1 Year)



## Shareholder composition

	30-Sep-24			31-Dec-24			31-Mar-25			30-Jun-25		
	No. of shareholders	No. of shares held	Shareholding ratios	No. of shareholders	No. of shares held	Shareholding ratios	No. of shareholders	No. of shares held	Shareholding ratios	No. of shareholders	No. of shares held	Shareholding ratios
Financial institutions	19	5,775,000	17.9%	15	5,382,700	16.7%	12	4,565,000	14.2%	11	4,572,900	14.2%
Securities firms	28	854,574	2.7%	32	1,367,844	4.2%	31	2,147,544	6.7%	33	2,158,426	6.7%
Other entities	76	7,537,699	23.4%	57	7,551,627	23.4%	71	7,668,508	23.8%	61	7,620,569	23.6%
Foreign entities, etc.	180	7,577,500	23.5%	132	9,267,212	28.7%	127	8,586,873	26.6%	137	8,943,098	27.7%
Individuals and others	13,888	10,144,218	31.5%	9,639	8,319,529	25.8%	10,364	8,920,877	27.7%	9,920	8,590,889	26.6%
Treasury shares	1	352,609	1.1%	1	352,688	1.1%	1	352,798	1.1%	1	355,718	1.1%
Total	14,192	32,241,600	100.0%	9,876	32,241,600	100.0%	10,606	32,241,600	100.0%	10,163	32,241,600	100.0%



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