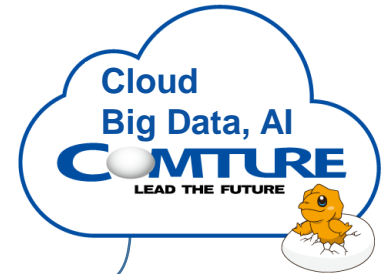


The Fiscal Year Ended March 31, 2022 Financial Results Materials

*Transforming needs
into solutions*

COMTURE CORPORATION



May 9, 2022

Koichi Mukai
Chairman

1

The FY Ended March 31, 2022

Results of Operations



1-1 Financial Highlights (Announced May 9, 2022)

Achieved 12 consecutive years of sales growth(*) and 11 consecutive years of earnings growth with both sales and earnings climbing to record highs

	FY3/21 Results		FY3/22 Results		YoY change (%)
	Amount	% to net sales	Amount	% to net sales	
Net sales	20,868 million yen	-	24,985 million yen	-	+19.7%
Operating profit	3,150 million yen	15.1%	3,996 million yen	16.0%	+26.8%
Ordinary profit	3,192 million yen	15.3%	4,000 million yen	16.0%	+25.3%
Interim net income attributable to owners of parent	2,083 million yen	10.0%	2,517 million yen	10.1%	+20.8%
Interim net income per share	65.38 yen	-	78.97 yen	-	+20.8%

(*) COMTURE started applying Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020) in FY3/21, which is earlier than required.

1-2 Business Segment Performance

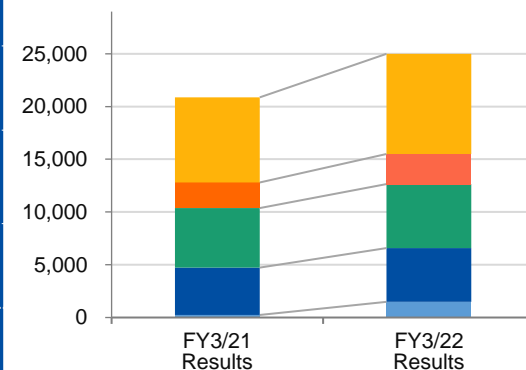
(Unit: million yen)

	FY3/21 Results	FY3/22 Results	YoY change (%)
Net sales	20,868	24,985	+19.7%
Cloud Solutions	8,063	9,485	+17.6%
Digital Solutions	2,424	2,848	+17.5%
Business Solutions	5,661	6,060	+7.0%
Platform, Operation Services	4,486	5,104	+13.8%
Digital Learning	233	1,486	+537.4%
Gross profit	4,891	6,091	+24.5%
Cloud Solutions	1,863	2,436	+30.7%
Digital Solutions	660	755	+14.5%
Business Solutions	1,272	1,344	+5.7%
Platform, Operation Services	1,085	1,183	+9.0%
Digital Learning	9	371	+3983.6%

- Cloud Solutions Business
- Digital Solutions Business
- Business Solutions Business
- Platform, Operation Services
- Digital Learning

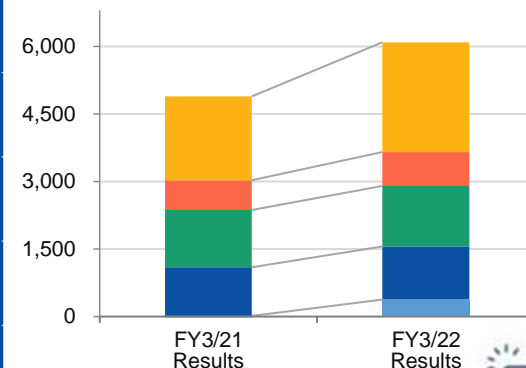
Net sales

(Unit: million yen)



Gross profit

(Unit: million yen)



1-3 Contributing Factors

Net sales

Up 19.7% YoY

- + Growth of the cloud solutions business due to higher demand for cloud computing using collaborations with Microsoft and Salesforce.com and other services involving the digitalization of business processes
- + Growth of the digital solutions business due to higher demand for data analysis services
- + Growth of the business solutions business due to higher SAP's S/4HANA upgrade demand
- + Growth of the platform, operation services business due to higher demand for cloud construction of the Amazon Web Services (AWS) and outsourcing services
- + Growth of the digital learning business due to the acquisition of Edifist Learning

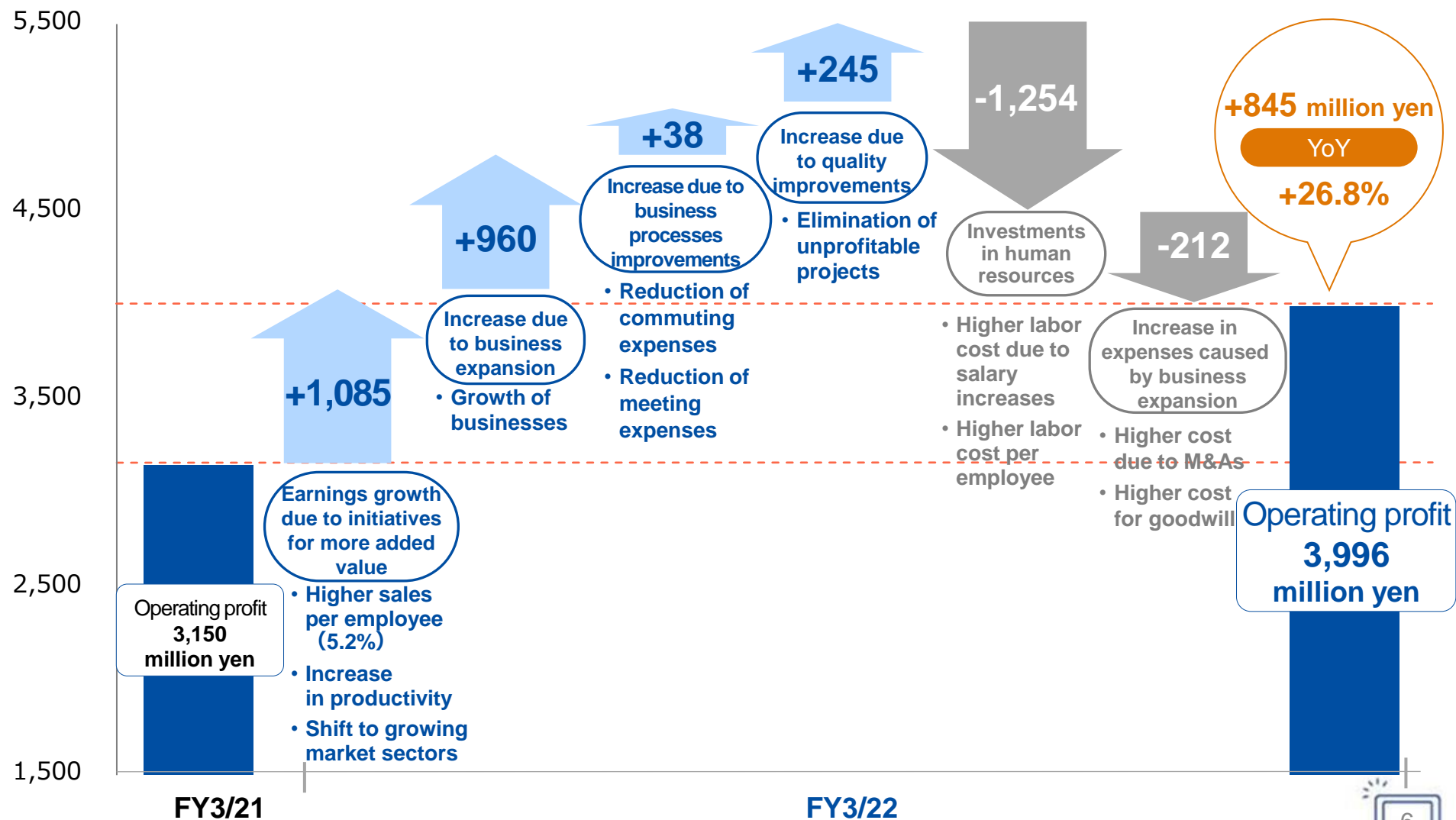
Operating profit

Up 26.8% YoY

- + Sales per employee: up 5.2%
- + Business expansion
- Substantial investments in human resources, including more hiring of new employees, improvement of employee treatment and other activities
- Increase in costs and goodwill following the acquisition of Edifist Learning

1-4 Components of Changes in Operating Profit

(Unit: million yen)



FY3/23

2

Earnings Forecast



2-1 FY3/23 Earnings Forecast

Aiming for 13 consecutive years of sales growth and 12 consecutive years of earnings growth, reaching new record highs

	FY3/22 Results		FY3/23 Forecast		YoY change (%)
	Amount	% to net sales	Amount	% to net sales	
Net sales	24,985 million yen	-	28,800 million yen	-	+15.3%
Operating profit	3,996 million yen	16.0%	4,660 million yen	16.2%	+16.6%
Ordinary profit	4,000 million yen	16.0%	4,660 million yen	16.2%	+16.5%
Profit attributable to owners of parent	2,517 million yen	10.1%	3,080 million yen	10.7%	+22.4%
Net income per share	78.97 yen	-	96.60 yen	-	+22.4%

* COMTURE started applying Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020) in FY3/21, which is earlier than required.

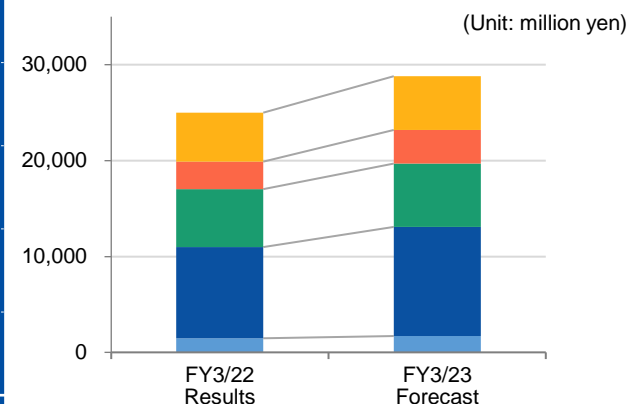
2-2 Business Segment Forecast

(Unit: million yen)

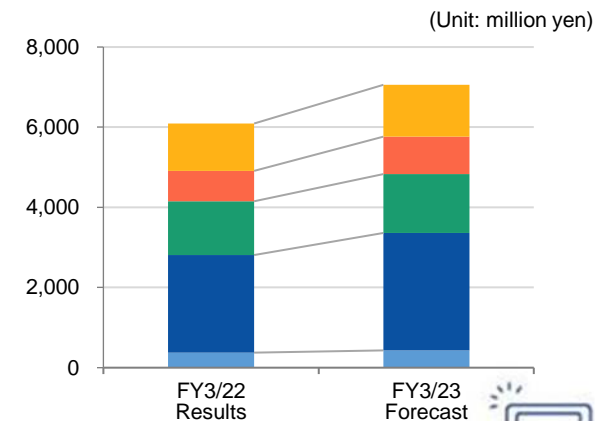
	FY3/22 Results	FY3/23 Forecast	YoY change (%)
Net sales	24,985	28,800	+15.3%
Cloud Solutions	9,485	11,400	+20.2%
Digital Solutions	2,848	3,500	+22.9%
Business Solutions	6,060	6,600	+8.9%
Platform, Operation Services	5,104	5,600	+9.7%
Digital Learning	1,486	1,700	+14.4%
Gross profit	6,091	7,060	+15.9%
Cloud Solutions	2,436	2,930	+20.3%
Digital Solutions	755	930	+23.1%
Business Solutions	1,344	1,470	+9.3%
Platform, Operation Services	1,183	1,300	+9.9%
Digital Learning	371	430	+15.8%

- Cloud Solutions Business
- Digital Solutions Business
- Business Solutions Business
- Platform, Operation Services
- Digital Learning

Net sales



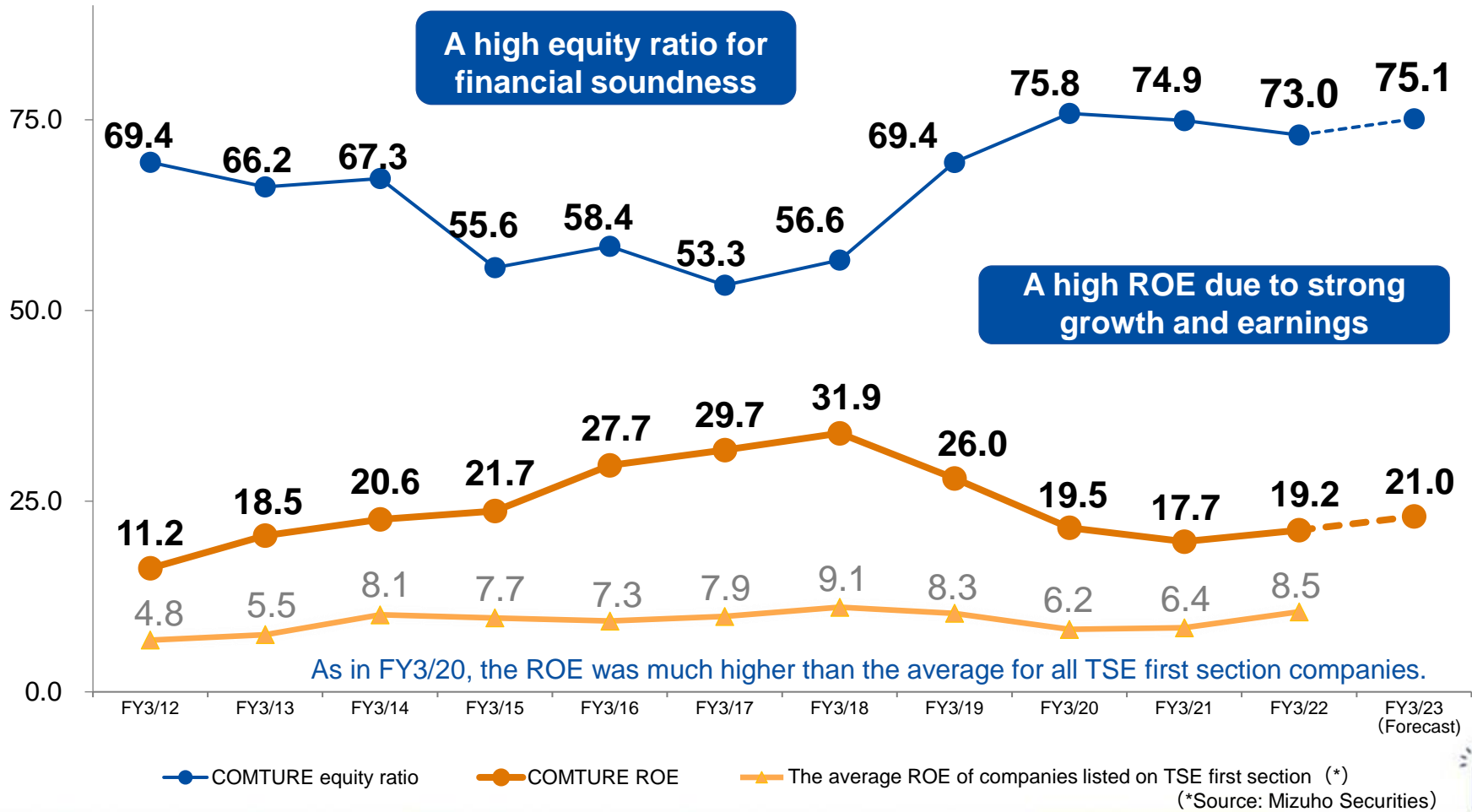
Gross profit



2-3 Financial Soundness and High Profitability

The goals are a shareholder's equity of **more than 70%** and a **high ROE**

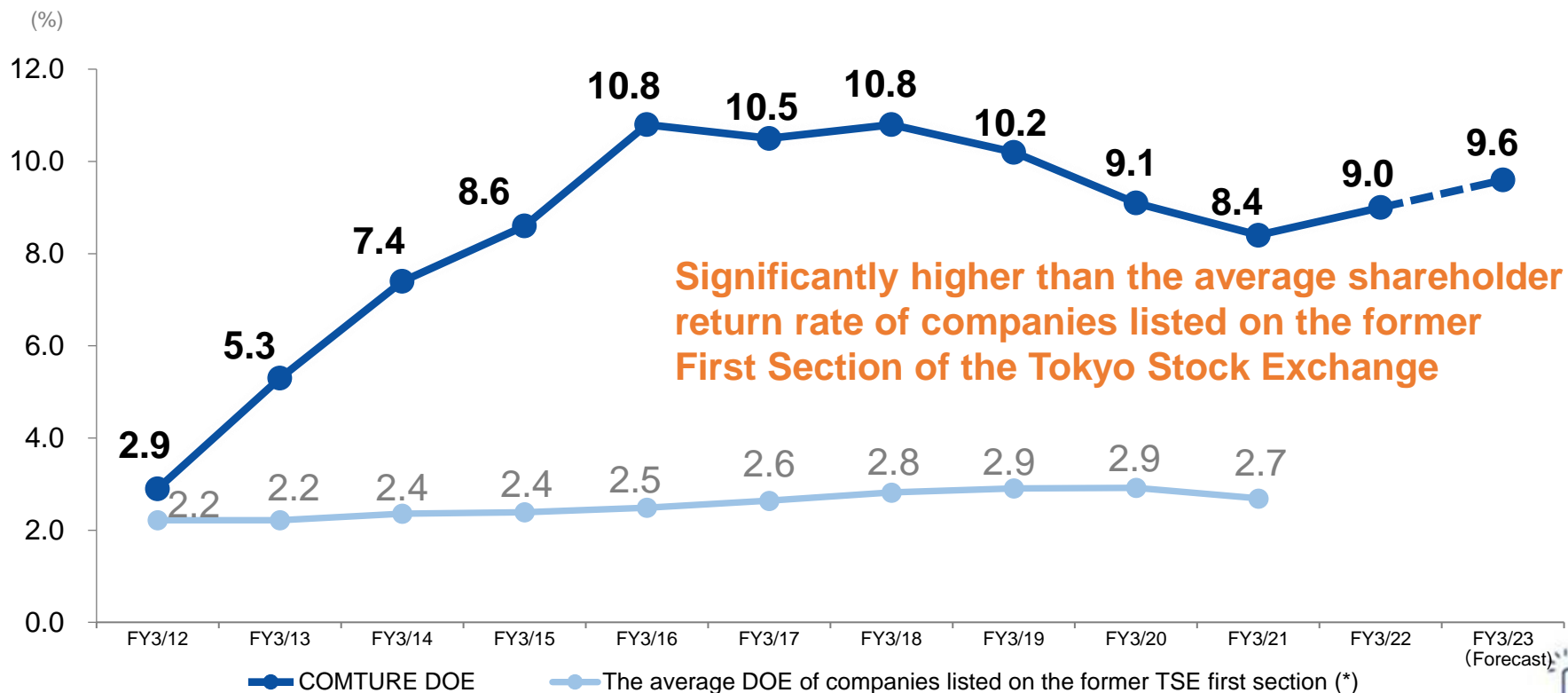
(Unit: %)



2-4 Balancing Capital Efficiency and Shareholder Returns

$$\text{DOE (dividend on equity ratio)} = \text{Payout ratio} \times \text{ROE}$$

The dividend on equity ratio is a financial indicator that measures the percentage of net income that is distributed to shareholders equity



Significantly higher than the average shareholder return rate of companies listed on the former First Section of the Tokyo Stock Exchange

(*Source: Tokyo Stock Exchange)

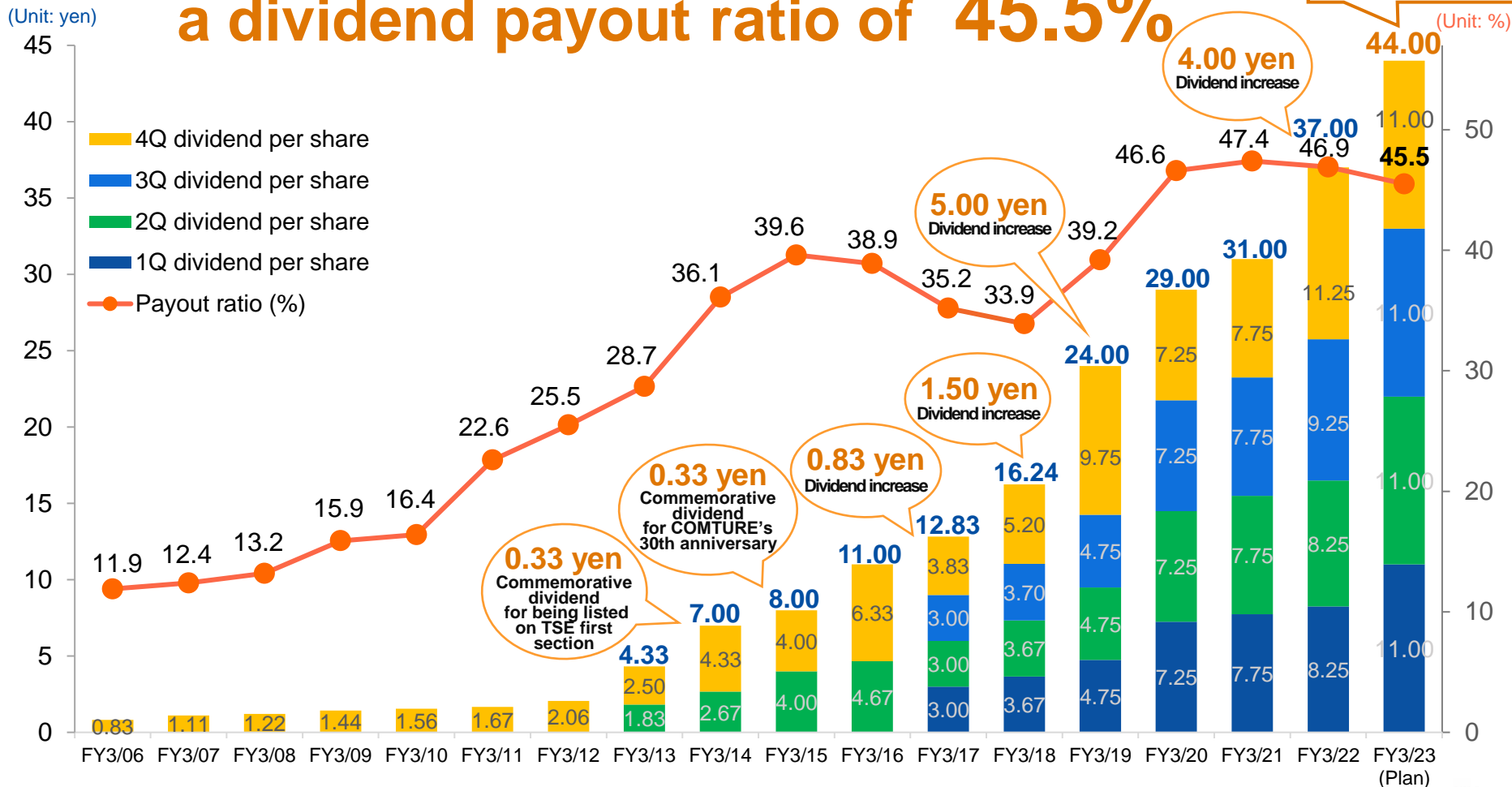
3

Shareholder Returns

3-1 Dividend Growth

Plan to raise the dividend for the 18th consecutive year

a dividend payout ratio of **45.5%**



COMTURE conducted a 3-for-1 common stock split effective on October 1, 2017 and a 2-for-1 common stock split effective on October 1, 2019. Dividend per share has been calculated as if these stock splits had taken place at the beginning of FY3/06.

3-2 Quarterly Dividends

COMTURE pays dividends every quarter

COMTURE pays a quarterly dividend because the stability of operations results in the stability of quarterly performance as well.

Dividend payment schedule

	Dividend per share	Dividend record date	Dividend payment date (Plan)
1Q	11.00 yen	Jun. 30, 2022	Aug. 31, 2022
2Q	11.00 yen	Sep. 30, 2022	Nov. 30, 2022
3Q	11.00 yen	Dec. 31, 2022	Feb. 28, 2023
4Q	11.00 yen	Mar. 31, 2023	Next business day after shareholders' meeting approval
Total	44.00 yen		

3-3 Shareholder Benefit Program

Shareholders receive special benefits in addition to dividends

Shareholders of record at the end of September and March every year who own at least 300 shares receive prepaid QUO cards worth 1,000 yen (2,000 yen every fiscal year).

- * Dividend of 13,200 yen + prepaid QUO cards worth 2,000 yen = 15,200 yen annually
- The payout ratio including QUO cards are expected to be 52.4% for the fiscal year ending March 31, 2023 (for shareholders holding 300 shares)



Precautions

- This presentation was prepared to provide information about COMTURE and is not a solicitation to invest in COMTURE.
- COMTURE exercised care regarding the accuracy of information in this presentation but does not guarantee that this information is complete.
- COMTURE assumes no responsibility whatsoever concerning any losses or damages resulting from the use of information in this presentation.
- Forecasts and other forward-looking statements in this presentation are based on the judgments of COMTURE using information that was available when this presentation was prepared and incorporate risks and uncertainties. As a result, actual performance may differ significantly from the forward-looking statements in this presentation due to changes in market conditions or many other reasons.

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