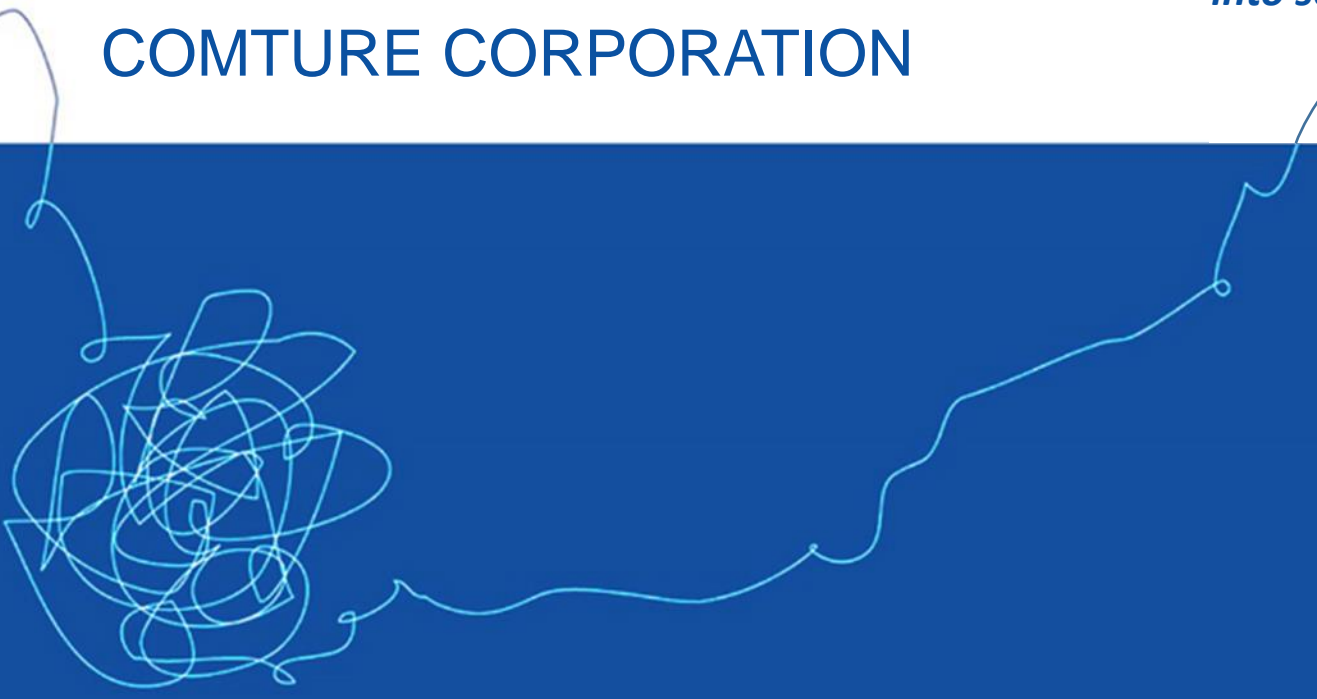


The Fiscal Year Ended March 31, 2021

Financial Results Materials

*Transforming needs
into solutions*

COMTURE CORPORATION



May 10, 2021

Koichi Mukai
Chairman & CEO

1

The FY Ended March 31, 2021

Results of Operations



1-1 Financial Highlights (Announced May 10, 2021)

Achieved 11 consecutive years of sales growth and 10 consecutive years of earnings growth with both sales and earnings climbing to record highs

| | FY3/20 Results | | FY3/21 Results | | YoY change (%) |
|---|--------------------|----------------|---------------------------|----------------|----------------|
| | Amount | % to net sales | Amount | % to net sales | |
| Net sales | 20,008 million yen | - | 20,868 million yen | - | +4.3% |
| Operating profit | 2,833 million yen | 14.2% | 3,150 million yen | 15.1% | +11.2% |
| Ordinary profit | 2,867 million yen | 14.3% | 3,192 million yen | 15.3% | +11.3% |
| Profit attributable to owners of parent | 1,974 million yen | 9.9% | 2,083 million yen | 10.0% | +5.5% |
| Net income per share | 62.17 yen | - | 65.38 yen | - | +5.2% |

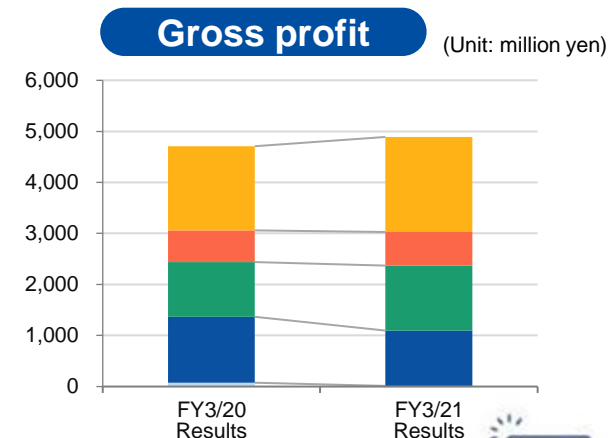
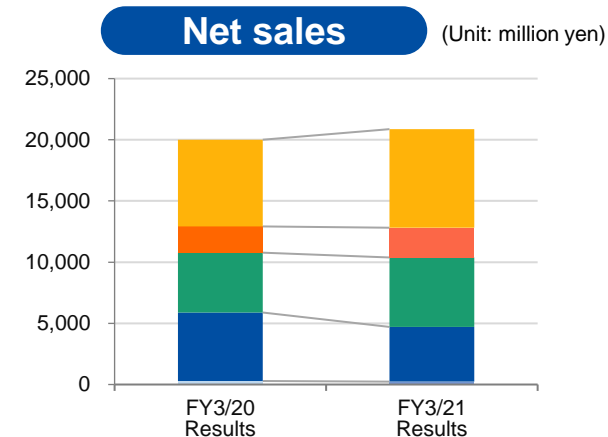
* COMTURE started applying Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020) in FY3/21, which is earlier than required. Net sales have been calculated assuming that this standard had been used from the beginning of FY3/20 (same hereafter).

1-2 Business Segment Performance

(Unit: million yen)

| | FY3/20 Results | FY3/21 Results | YoY change (%) |
|------------------------------|----------------|----------------|----------------|
| Net sales | 20,008 | 20,868 | +4.3% |
| Cloud Solutions | 7,087 | 8,063 | +13.8% |
| Digital Solutions | 2,149 | 2,424 | +12.8% |
| Business Solutions | 4,878 | 5,661 | +16.1% |
| Platform, Operation Services | 5,607 | 4,486 | ▲20.0% |
| Digital Learning | 286 | 233 | ▲18.5% |
| Gross profit | 4,708 | 4,891 | +3.9% |
| Cloud Solutions | 1,646 | 1,863 | +13.1% |
| Digital Solutions | 625 | 660 | +5.7% |
| Business Solutions | 1,069 | 1,272 | +19.0% |
| Platform, Operation Services | 1,297 | 1,085 | ▲16.3% |
| Digital Learning | 70 | 9 | ▲87.0% |

- Cloud Solutions Business
- Digital Solutions Business
- Business Solutions Business
- Platform, Operation Services
- Digital Learning



1-3 Contributing Factors

Net sales

Up 4.3% YoY

- + Growth of the cloud solutions business due to an increase in demand for cloud computing of internal systems with Microsoft, digitization of processes with ServiceNow and other factors.
- + Growth of the digital solutions business due to higher demand for data analysis services using SAS
- + Growth of the business solutions business due to the expansion of the SAP business
- Lower sales in the platform, operation services business due to the decision to stop providing operation services that had little added value

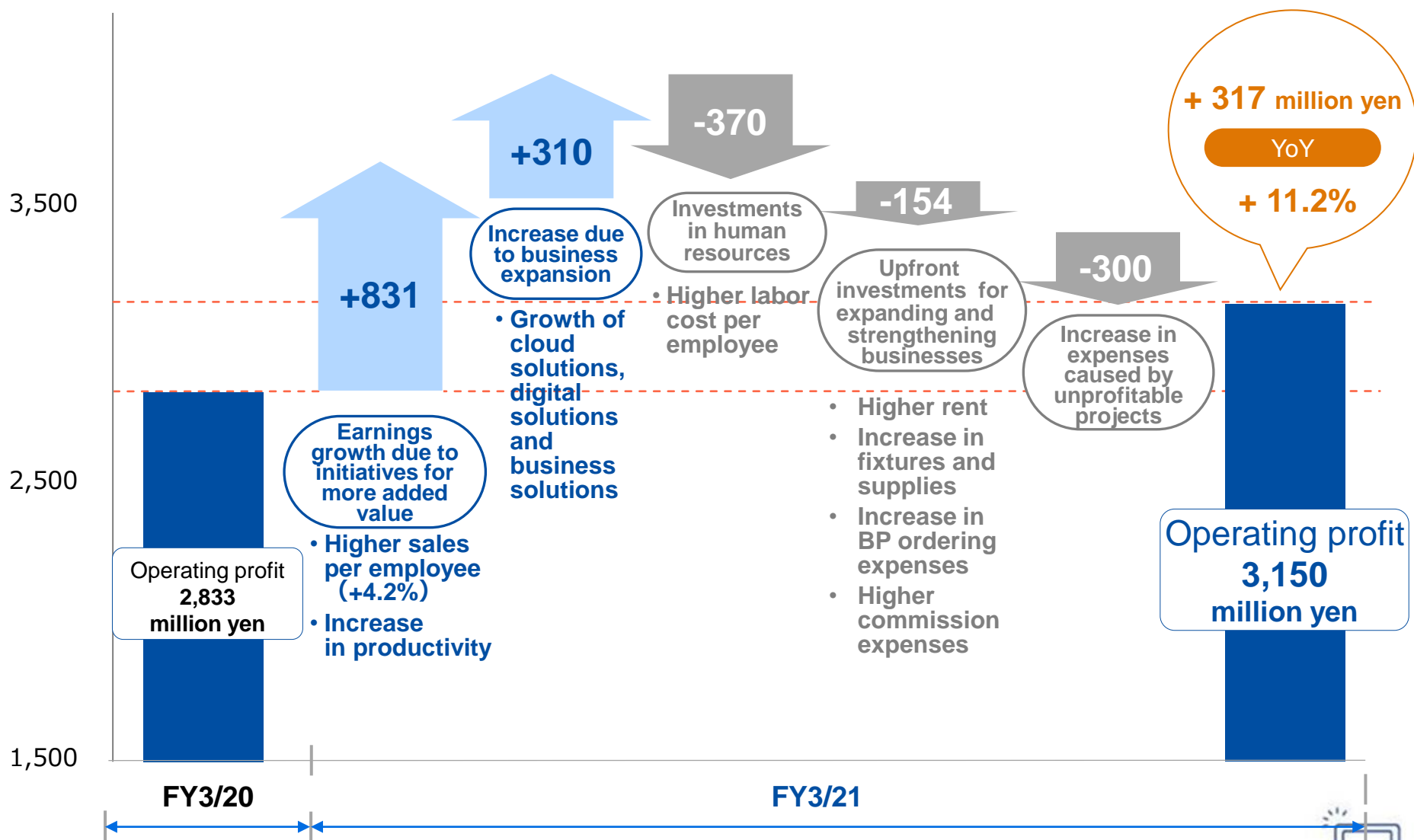
Operating profit

Up 11.2% YoY

- + Sales per employee: up 4.2%
- + Growth of the cloud solutions, digital solutions and business solutions businesses
- Substantial investments in human resources, including more hiring of new employees, improvement of employee treatment and other activities. Up-front investments for business expansion, including establishment of environment for the education business and research and development
- Increase in expenses caused by unprofitable projects

1-4 Components of Changes in Operating Profit

(Unit: million yen)



2

FY3/22

Earnings Forecast



2-1 FY3/22 Earnings Forecast

Aiming for 12 consecutive years of sales growth and 11 consecutive years of earnings growth, reaching new record highs

| | FY3/21 Results | | FY3/22 Forecast | | YoY change (%) |
|--|--------------------|----------------|---------------------------|----------------|----------------|
| | Amount | % to net sales | Amount | % to net sales | |
| Net sales | 20,868 million yen | - | 23,000 million yen | - | + 10.2% |
| Operating profit | 3,150 million yen | 15.1% | 3,500 million yen | 15.2% | + 11.1% |
| Ordinary profit | 3,192 million yen | 15.3% | 3,500 million yen | 15.2% | + 9.6% |
| Profit attributable to owners of parent | 2,083 million yen | 10.0% | 2,380 million yen | 10.3% | + 14.3% |
| Net income per share | 65.38 yen | - | 74.67 yen | - | + 14.2% |

* COMTURE started applying Accounting Standard for Revenue Recognition (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020) in FY3/21, which is earlier than required.

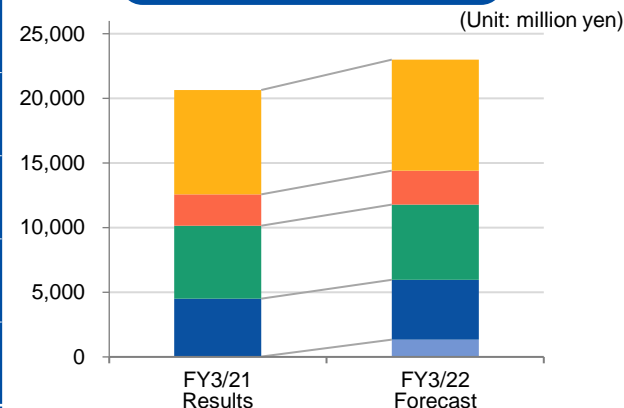
2-2 Business Segment Forecast

(Unit: million yen)

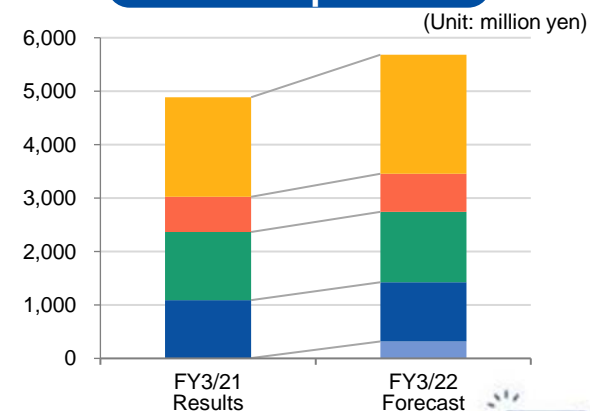
| | FY3/21 Results | FY3/22 Forecast | YoY change (%) |
|------------------------------|----------------|-----------------|----------------|
| Net sales | 20,868 | 23,000 | +10.2% |
| Cloud Solutions | 8,063 | 8,600 | +6.7% |
| Digital Solutions | 2,424 | 2,618 | +8.0% |
| Business Solutions | 5,661 | 5,825 | +2.9% |
| Platform, Operation Services | 4,486 | 4,633 | +3.3% |
| Digital Learning | 233 | 1,322 | +467.0% |
| Gross profit | 4,891 | 5,687 | +16.3% |
| Cloud Solutions | 1,863 | 2,226 | +19.5% |
| Digital Solutions | 660 | 716 | +8.4% |
| Business Solutions | 1,272 | 1,318 | +3.6% |
| Platform, Operation Services | 1,085 | 1,104 | +1.7% |
| Digital Learning | 9 | 321 | +3433.4% |

- Cloud Solutions Business
- Digital Solutions Business
- Business Solutions Business
- Platform, Operation Services
- Digital Learning

Net sales

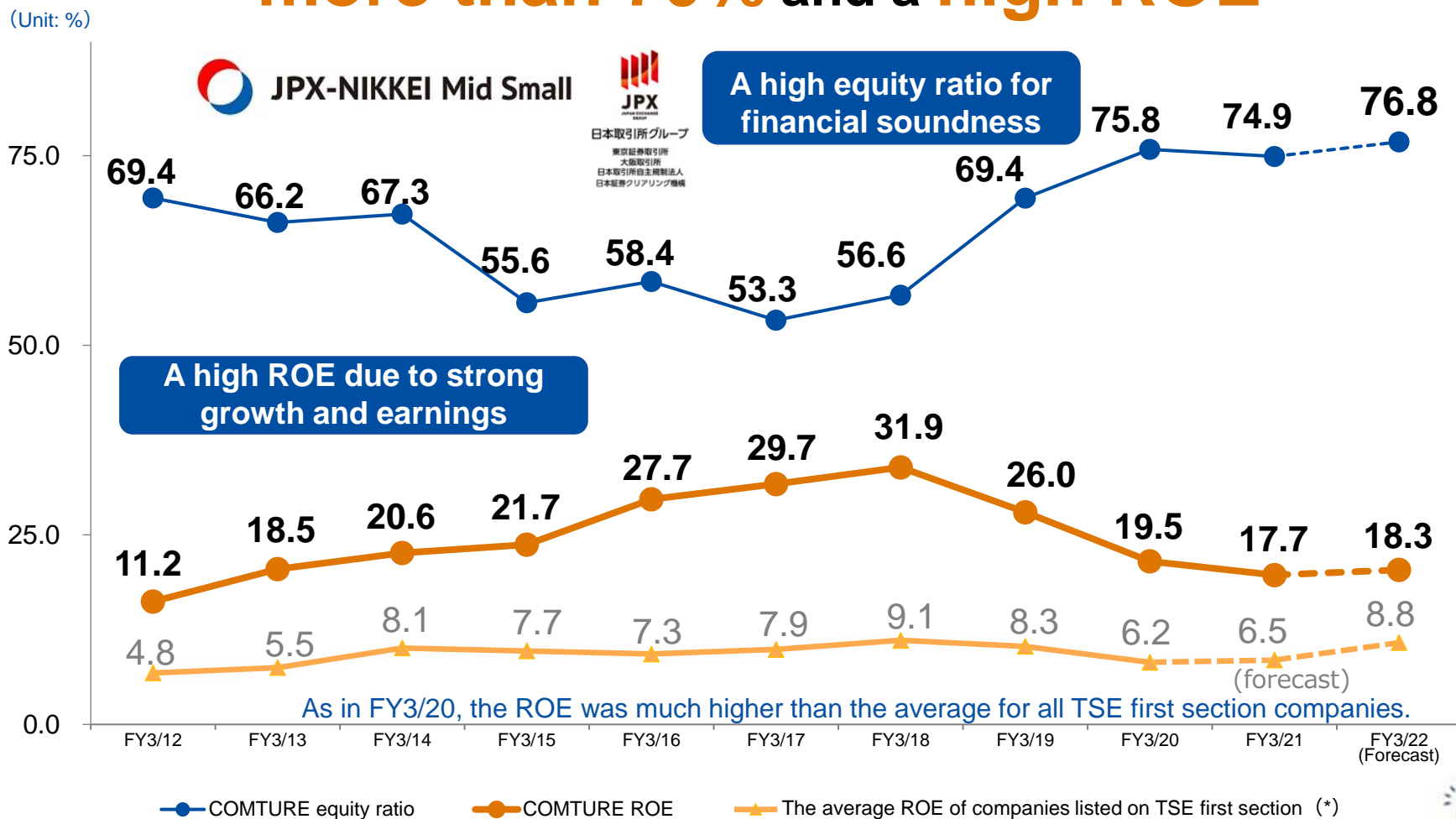


Gross profit



2-3 Financial Soundness and High Profitability

The goals are a shareholder's equity of **more than 70%** and a **high ROE**



3

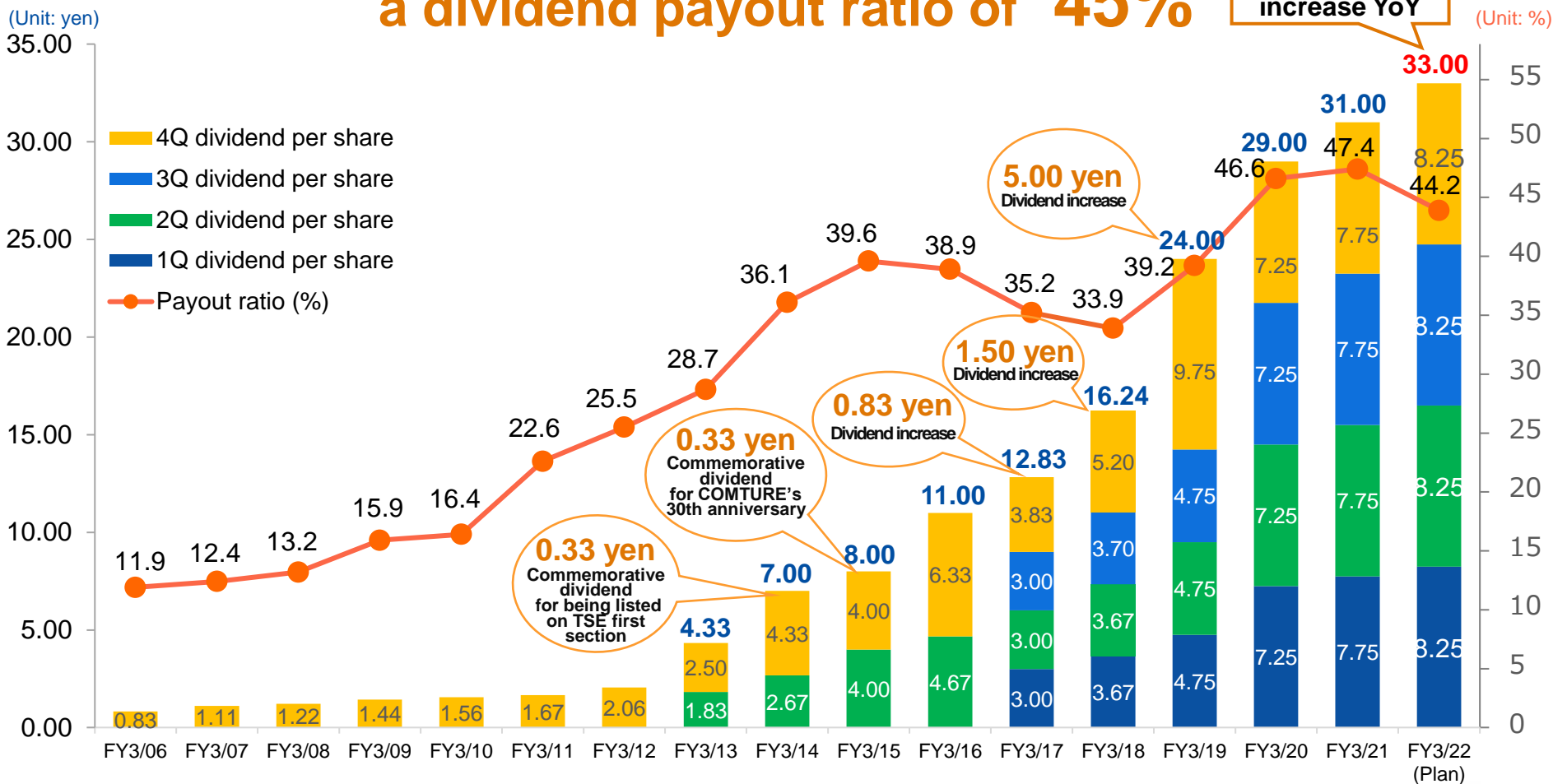
Shareholder Returns

3-1 Dividend Growth

Plan to raise the dividend for the 17th consecutive year

Our goal is a dividend payout ratio of 45%

2.00 yen Dividend increase YoY



COMTURE conducted a 3-for-1 common stock split effective on October 1, 2017 and a 2-for-1 common stock split effective on October 1, 2019. Dividend per share has been calculated as if these stock splits had taken place at the beginning of FY3/06.

3-2 Quarterly Dividends

COMTURE pays dividends every quarter

COMTURE pays a quarterly dividend because the stability of operations results in the stability of quarterly performance as well.

Dividend payment schedule

| | Dividend record date | Dividend payment date (Plan) |
|----|----------------------|--|
| 1Q | Jun. 30, 2021 | Aug. 31, 2021 |
| 2Q | Sep. 30, 2021 | Nov. 30, 2021 |
| 3Q | Dec. 31, 2021 | Feb. 28, 2022 |
| 4Q | Mar. 31, 2022 | Next business day after shareholders' meeting approval |

3-3 Shareholder Benefit Program

Shareholders receive special benefits in addition to dividends

Shareholders of record at the end of September and March every year who own at least 300 shares receive prepaid QUO cards worth 1,000 yen (2,000 yen every fiscal year).

- * Dividend of 9,900 yen + prepaid QUO cards worth 2,000 yen = 11,900 yen annually
- The payout ratio including QUO cards are expected to be 53.1% for the fiscal year ending March 31, 2022 (for shareholders holding 300 shares)



Precautions

- This presentation was prepared to provide information about COMTURE and is not a solicitation to invest in COMTURE.
- COMTURE exercised care regarding the accuracy of information in this presentation but does not guarantee that this information is complete.
- COMTURE assumes no responsibility whatsoever concerning any losses or damages resulting from the use of information in this presentation.
- Forecasts and other forward-looking statements in this presentation are based on the judgments of COMTURE using information that was available when this presentation was prepared and incorporate risks and uncertainties. As a result, actual performance may differ significantly from the forward-looking statements in this presentation due to changes in market conditions or many other reasons.

Inquiries

Investors Relations, Corporate Planning Department

COMTURE CORPORATION

Tel: +81-(0)3-5745-9702

E-mail: ir-info@comture.com